

## Little Improvements Equal Big Returns

**I**t is always a good idea to clean up the exterior and interior of your home before listing it for sale. But that does not mean you have to start major and/or expensive project.

**J**ust a little effort will greatly increase the perceived value of your home. After all, if you wanted to undertake a large-scale project, you probably would not be selling!

**H**ere are some simple steps you can take to increase the perceived value of your home and make a great first impression. Remember, first impression is the most important one!

### Exterior Appearance

- Keep lawns cut
- Trim hedges and bushes
- Weed and edge gardens
- Clear driveway and clean up oil spills
- Clean out garage
- Touch up paint
- Plant colorful, inexpensive flowers – in pots if necessary

### At The Front Door

- Clean porch and foyer
- Ensure door bell works
- Repair any broken screens
- Fresh paint or polish front door
- Repair door locks and key access

P.S. Clean and Shiny will provide some of the services listed above only upon a request.

### Create a Buying Mood

- Make sure your home smells fresh and clean
- Turn on all the lights around your home
- Turn on air conditioner/heater

### Create Space

- Clear halls and stairs of clutter
- Store surplus furniture
- Clear kitchen counter and stove top
- Clear closets of unnecessary clothing
- Remove empty boxes and containers
- Put away personal photos so buyers can visualize the house as theirs

### Maintenance

- Repair leaking taps and toilets
- Clean furnace and filters
- Tighten door knobs and latches
- Repair cracked plaster
- Apply fresh coat of paint or touch up where necessary
- Clean and repair windows
- Replace defective light bulbs
- Oil squeaking doors
- Repair squeaking floor boards

### Squeaky Clean

- Clean and freshen bathrooms
- Clean fridge and stove (in and out)
- Clean around heating vents
- Clean carpets, drapes and window blinds
- Eliminate pet odors and stains